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ECJ to Determine Characterization of Italy's IRAP

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A public hearing before the European Court of Justice was held November 16 for Banca Popolare di Cremona v. Agenzia Entrate Ufficio Cremona (C-475/03), which addresses the issue of whether Italy's regional tax on productive activities (IRAP) violates article 33 of the Sixth VAT Directive (77/388/EEC of May 17, 1977). That directive prohibits EU member countries from adopting domestic turnover taxes that are similar to VAT. In the taxpayer's view, the IRAP is indeed a turnover tax similar to VAT. Italian authorities, however, argue that the IRAP is an income tax.

Because its tax base is computed without considering labor costs or — for certain taxpayers, such as manufacturing companies — interest costs, U.S. tax authorities have questioned since its introduction in 1998 whether the IRAP can be considered an income tax.

The U.S. Internal Revenue Service has argued that the IRAP was neither a tax imposed on net income nor a tax "in lieu of an income tax" under the relevant U.S. statutory and regulatory language and therefore could not be credited against U.S. income tax. Italy solved the problem with the United States by way of a mutual agreement between the competent authorities of the two countries.

In *Banca Popolare di Cremona*, the IRAP's characterization as an income tax is still being questioned. In this case, however, the taxpayer is raising the issue of its similarity to a VAT. According to the taxpayer, the IRAP, like a VAT:

- applies to transactions involving both goods and services;
- is proportional to the price of goods or services;
- is charged at each stage of both the production and the distribution processes; and

• is imposed on the added value of goods and services.

Much to the concern of the Italian government, a 1992 case (C-200/90) involving a dispute between Danish tax authorities and Danish corporations Dansk Denkavit ApS and P. Poulsen Trading ApS over the nature of the Danish employment market contribution set a precedent that, if followed, could have a potentially devastating effect on Italy's public finances.

In *Dansk Denkavit*, the ECJ held that it is not necessary for a tax to resemble VAT in every respect to be characterized as a turnover tax; rather, it is sufficient for it to reveal the "essential characteristics" of VAT. Accordingly, in the ECJ's view, European law precluded the introduction or maintenance of a tax of the same type as the Danish employment market contribution. In light of the serious consequences that such a decision would have had for Denmark's fisc, the Danish government asked the court not to make the judgment effective retroactively. Despite that request, the judges concluded that it would have been inappropriate to limit the effects of the judgment *ratione temporis*.

If the ECJ finds for the taxpayer in *Banca Popolare di Cremona* as it did in *Dansk Denkavit*, it is unclear whether the judgment will have retroactive effect. Furthermore, if the ECJ concludes that the IRAP is incompatible with EU law, it is unclear what measures the Italian government will adopt to replace the substantial annual revenue of about &32 million generated by that tax.

Under the ECJ's rules of procedure, the case now will be analyzed by an ECJ advocate general, with a final decision by the full court expected in early 2005.

> ♦ Alessandro Adelchi Rossi, George R. Funaro & Co., P.C., New York